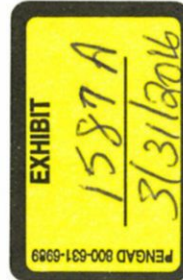


# Exhibit 35

summary

## Strategic Forecast

LOB	Product	FY07 Actual	FY08 Total	FY09 SF	FY10 SF	Forecast Notes (FY09 & FY10)
Low	Total JAVA	63,427	59,067	75,242	92,660	
	Total Mobile/Embedded	154,434	143,697	189,987	230,205	
	Total JAVA	63,427	59,067	15,252	11,951	
	Total Mobile/Embedded	154,434	143,697	-59,991	-80,710	
	TOTAL Loss	0	0	-122,992	-150,473	
Medium	Total JAVA	63,427	59,067	52,146	66,433	
	Total Mobile/Embedded	154,434	143,697	-23,096	-26,227	
	TOTAL Loss	0	0	94,304	104,247	
	Total JAVA	63,427	59,067	-95,683	-125,958	
	TOTAL Loss	0	0	-118,779	-152,185	
High	Total JAVA	63,427	59,067	81,842	99,260	
	Total Mobile/Embedded	154,434	143,697	6,600	6,600	
	TOTAL Loss	0	0	166,048	206,125	
	Total JAVA	63,427	59,067	-23,939	-24,080	
	TOTAL Loss	0	0	-17,339	-17,480	



Confidential

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## Strategic Forecast

LOB	Product	FY07 Actual	FY08 Total	FY09 SF	FY10 SF	Forecast Notes (FY09 & FY10)
JAVA	Java EE Royalties	3,843	2,007	4,775	4,275	Small growth in FY09 through renewals, decline in FY09 due to consolidation
	Java EE Support	2,174	2,480	3,050	2,750	Similar pattern as Java EE royalties
	Java SE Royalties	15,212	4,247	13,092	12,688	Gradual decline due to consolidation, growth in Real Time and Embedded
	Java SE Support	5,261	42,333	5,132	5,389	Listing Distribution deals separately starting in FY09
	Java SE Embedded (w/support)	0	0	2,901	4,099	Growth in new markets through a new product
	Java SE Realtime	0	0	1,104	2,259	Growth in new markets through a new product
	Production JRE	0	0	12,188	28,200	Growth in new markets through a new product
Mobile/Embedded	Distribution Deals	36,937	8,000	33,000	33,000	Relatively flat presuming we maintain current number of active relationships
	<b>Total JAVA</b>	<b>63,427</b>	<b>59,067</b>	<b>75,242</b>	<b>92,660</b>	
	Java ME (JME)	115,064	72,465	129,696	140,399	Growth from increasing number of handsets in market, emergence of CDC
	Java ME Support	4,970	5,976	5,000	5,500	Relatively flat as licensees become more self-sufficient, offsetting growth
	Java Card	24,322	51,538	28,300	35,000	Growth from increased use of existing product, emergence of next generation offerings
	Java Card Support	2,604	2,175	2,808	2,976	Growth tracking JavaCard license billings
	Developer Support	0	3,100	0	0	
Low	Eng Services	7,560	8,375	10,000	10,000	Flat as billings based on number of projects across fixed resources
	CDS/Mobility Solutions	-86	68	0	0	No longer estimated separately, revenue reporting never matched product sales
	Java FX Mobile	0	0	5,775	32,000	Expect significant growth from subscription-based model, new product in late FY08
	Java TV (incl. Java FX TV)	0	0	8,408	4,330	Growth from per-unit royalties of Blu-ray, new settop boxes (OCAP)
	<b>Total Mobile/Embedded</b>	<b>154,434</b>	<b>143,697</b>	<b>189,987</b>	<b>230,205</b>	

LOB	Product	FY07 Actual	FY08 Total	FY09 SF	FY10 SF	Forecast Notes (FY09 & FY10)
JAVA	Java EE Royalties	3,843	2,007	1,004	0	Total loss by FY10
	Java EE Support	2,174	2,480	1,240	0	Total loss by FY10
	Java SE Royalties	15,212	4,247	2,124	0	Total loss by FY10
	Java SE Support	5,261	42,333	1,283	642	Support decline (Listing Distribution deals separately starting in FY09)
	Java SE Embedded (w/support)	0	0	1,451	0	Lose ability to sell embedded
	Java SE Realtime	0	0	1,104	2,259	Unchanged
	Production JRE	0	0	3,047	7,050	Competition for Java SE for Business
Mobile/Embedded	Distribution Deals	36,937	8,000	4,000	2,000	We are not main distribution anymore
	<b>Total JAVA</b>	<b>63,427</b>	<b>59,067</b>	<b>15,252</b>	<b>11,951</b>	
	Java ME (JME)	115,064	72,465	-59,991	-80,710	
	Java ME Support	4,970	5,976	18,116	4,529	Major shift to open source
	Java Card	24,322	51,538	1,494	374	Source support falls off dramatically
	Java Card Support	2,604	2,175	28,300	35,000	Unchanged
	Developer Support	0	3,100	2,808	2,976	Unchanged
Low	Eng Services	7,560	8,375	2,094	523	Major decline in binary business
	CDS/Mobility Solutions	-86	68	0	0	Unchanged
	Java FX Mobile	0	0	5,775	32,000	Unchanged



## Strategic

Java TV (incl. Java FX TV)	0	0	8,408	4,330	Unchanged
<b>Total Mobile/Embedded</b>	<b>154,434</b>	<b>143,697</b>	<b>66,995</b>	<b>79,732</b>	
	0	0	-122,992	-150,473	
<b>TOTAL Loss</b>	<b>0</b>	<b>0</b>	<b>-182,983</b>	<b>-231,183</b>	

## Medium

LOB	Product	FY07 Actual	FY08 Total	FY09 SF	FY10 SF	Forecast Notes (FY09 & FY10)
JAVA	Java EE Royalties	3,843	2,007	1,606	963	Gradual Decline
	Java EE Support	2,174	2,480	1,984	1,190	Gradual Decline
	Java SE Royalties	15,212	4,247	3,398	2,039	Gradual Decline
	Java SE Support	5,261	42,333	2,566	1,283	Support decline (Listing Distribution deals separately starting in FY09)
	Java SE Embedded (w/support)	0	0	2,901	4,099	Can still sell embedded
	Java SE Realtime	0	0	1,104	2,259	Unchanged
	Production JRE	0	0	12,188	28,200	Unchanged
Mobile/Embedded	Distribution Deals	36,937	8,000	26,400	26,400	Less eyeballs (80%)
	<b>Total JAVA</b>	<b>63,427</b>	<b>59,067</b>	<b>52,146</b>	<b>66,433</b>	
		0	0	-23,096	-26,227	
	Java ME (JME)	115,064	72,465	36,233	18,116	Moderate shift to open source
	Java ME Support	4,970	5,976	4,781	3,825	Small fall in support
	Java Card	24,322	51,538	28,300	35,000	Unchanged
	Java Card Support	2,604	2,175	2,808	2,976	Unchanged
	Developer Support	0	3,100	0	0	Unchanged
	Eng Services	7,560	8,375	8,000	8,000	Moderate decline in binary business
	CDS/Mobility Solutions	-86	68	0	0	Unchanged
	Java FX Mobile	0	0	5,775	32,000	Unchanged
	Java TV (incl. Java FX TV)	0	0	8,408	4,330	Unchanged
	<b>Total Mobile/Embedded</b>	<b>154,434</b>	<b>143,697</b>	<b>94,304</b>	<b>104,247</b>	
		0	0	-95,683	-125,958	
<b>TOTAL Loss</b>		<b>0</b>	<b>0</b>	<b>-118,779</b>	<b>-152,185</b>	

## High

LOB	Product	FY07 Actual	FY08 Total	FY09 SF	FY10 SF	Forecast Notes (FY09 & FY10)
JAVA	Java EE Royalties	3,843	2,007	4,775	4,275	Major commercial players stay under license
	Java EE Support	2,174	2,480	3,050	2,750	Major commercial players stay under license
	Java SE Royalties	15,212	4,247	13,092	12,688	Major commercial players stay under license
	Java SE Support	5,261	42,333	5,132	5,389	Major commercial players stay under license
	Java SE Embedded (w/support)	0	0	2,901	4,099	Can still sell embedded
	Java SE Realtime	0	0	1,104	2,259	Unchanged
	Production JRE	0	0	12,188	28,200	Unchanged
	Distribution Deals	36,937	8,000	39,600	39,600	More eyeballs
	<b>Total JAVA</b>	<b>63,427</b>	<b>59,067</b>	<b>81,842</b>	<b>99,260</b>	

(Listing Distribution deals separately sta

Mobile/Embedded	Strategic				
	0	0	6,600	6,600	6,600
Java ME (JME)	115,064	72,465	103,757	112,319	Minor shift to open source
Java ME Support	4,970	5,976	5,000	5,500	Unchanged
Java Card	24,322	51,538	28,300	35,000	Unchanged
Java Card Support	2,604	2,175	2,808	2,976	Unchanged
Developer Support	0	3,100	0	0	Unchanged
Eng Services	7,560	8,375	12,000	14,000	Moderate increase
CDS/Mobility Solutions	-86	68	0	0	Unchanged
Java FX Mobile	0	0	5,775	32,000	Unchanged
Java TV (incl. Java FX TV)	0	0	8,408	4,330	Unchanged
<b>Total Mobile/Embedded</b>	<b>154,434</b>	<b>143,697</b>	<b>166,048</b>	<b>206,125</b>	
	<b>0</b>	<b>0</b>	<b>-23,939</b>	<b>-24,080</b>	
<b>TOTAL Loss</b>	<b>0</b>	<b>0</b>	<b>-17,339</b>	<b>-17,480</b>	

Bottom Up

## Java ME Only – Bottom Up Forecast (Binary Model Forecast)

## Base

	FY 2008	FY 2009	FY 2010	FY 2011
CLDC RTU	109316490.9	99910603.24	86155561.37	86385894.28
CLDC Binaries	41117531.68	57213876.47	65805158.2	65576096.99
CDC RTU	13757644.84	41820943.67	84785900	92768131.4
CDC Binaries	0	864366.8099	7347569.587	8806814.729
Total	164191667.4	199809790.2	244094189.2	253536937.4

## Low

20-0-0-0

	FY 2008	FY 2009	FY 2010	FY 2011
CLDC RTU	21863298.18	0	0	0
CLDC Binaries	8223506.336	0	0	0
CDC RTU	2751528.968	0	0	0
CDC Binaries	0	0	0	0
Total	32838333.48	0	0	0
Loss	-131353333.9	-199809790.2	-244094189.2	-253536937.4

## Medium

80-40-20-0

	FY 2008	FY 2009	FY 2010	FY 2011
CLDC RTU	87453192.71	39964241.3	17231112.27	0
CLDC Binaries	32894025.34	22885550.59	13161031.64	0
CDC RTU	11006115.87	16728377.47	16957180	0
CDC Binaries	0	345746.724	1469513.917	0
Total	131353333.9	79923916.08	48818837.83	0
Loss	-328383333.48	-119885874.1	-195275351.3	-253536937.4

## High

80-60-60-40

	FY 2008	FY 2009	FY 2010	FY 2011
CLDC RTU	87453192.71	59946361.94	51693336.82	34554357.71
CLDC Binaries	32894025.34	34328325.88	39483094.92	26230438.8
CDC RTU	11006115.87	25092566.2	33914360	37107252.56
CDC Binaries	0	518620.0859	4408541.752	3522725.892
Total	131353333.9	119885874.1	129499333.5	101414775
Loss	-328383333.48	-79923916.08	-114594855.7	-152122162.4